

## Introducing the HeartFlow Analysis to Your Patients

# Talking Points for Clinicians and Medical Staff



### Introducing the HeartFlow Analysis

- The non-invasive HeartFlow Analysis is a personalized cardiac analysis that aids clinicians in identifying the right treatment pathway for patients with suspected coronary artery disease (CAD).
- This analysis is available for patients who undergo a non-invasive Coronary CT scan. Without requiring any additional appointments, this advanced technology helps identify which blockages, if any, are limiting blood flow to your heart.



### Explaining How the HeartFlow Analysis Works

- **Step 1: Coronary CT**
  - o Your doctor will order a CT scan to detect if CAD or blockages are present in the vessels supplying blood to your heart muscle.
  - o If the result of your CT scan shows signs of CAD, you may be a candidate for the HeartFlow Analysis.
- **Step 2: The HeartFlow Analysis**
  - o Using results from your CT scan, the HeartFlow Analysis creates a personalized 3D model of your coronary arteries and calculates if blood flow to your heart muscle is healthy.
  - o No additional appointments or testing are involved.

- **Step 3: Details Delivered**

- o Upon receipt of the HeartFlow Analysis, your doctor may meet with you to discuss what has been identified.
- o This information will help your physician determine the best treatment plan for you, which could include medical therapy or invasive treatments.



### Benefits of the HeartFlow Analysis

- The HeartFlow Analysis may help patients safely avoid invasive diagnostic procedure by calculating how CAD or blockages are impacting the blood flow to your heart.
  - o Previously, this information was available only through an invasive procedure.
  - o In a clinical trial, use of a CT and the HeartFlow Analysis pathway allowed physicians to cancel 61% of planned invasive procedure to diagnose CAD.<sup>1</sup>
- HeartFlow delivers better diagnostic performance than any other non-invasive tests.<sup>2</sup>



### Cost of the HeartFlow Analysis

- The HeartFlow Analysis is covered in the outpatient setting by Medicare and most major insurers.
- Please contact your insurance company to determine your coverage and estimated cost for the HeartFlow Analysis.

<sup>1</sup> Douglas, et al. J Am Coll Cardiol 2016; 68:435-45. | <sup>2</sup> Driessen, et al. Presented at EuroPCR 2018. Nørgaard et al, Euro Radiology 2015; 25(8):2282-90.